



A Sector Strategy for Indiana

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How do Sector Strategies Differ?

State Sector Strategies differ from sector partnerships in that they are **a set of policies** guiding the sector partnerships that are created, giving regions a framework of **state priorities** and **helping spread important information** across all regions of a state and within each industry.

Why do we need a state strategy?

- Skill deficits are a statewide problem and require statewide investment, particularly in industries that touch all the regions of our state.
- States can make necessary policy changes that incent and support sector initiatives in critical industries across their regions.
- State leadership is needed to align policies and funding streams across education, workforce, and economic development systems, and at all levels of government.

Critical Success Factors

For State-level
sector strategies:

Critical Success Factors: What the States Had to Say

The following were cited by at least two states as a critical success factor:

- ◆ Collaboration with other agencies
- ◆ Alignment with other strategies such as Career Pathways, work credentialing
- ◆ Leveraging non-state funding, such as philanthropic, employer and local funding, among others
- ◆ Providing incentive and planning money
- ◆ Strong industry and employer involvement
- ◆ Gubernatorial and legislative leadership
- ◆ Operating within an “economic competitiveness” framework
- ◆ Providing technical assistance to local areas

Next Steps

- Coordination and Consensus Building;
 - A Working Group of Career Pathways Taskforce members
 - Conversations with Key Stakeholders Statewide
- Compiling Supporting Data and Research for the Framework;
- Writing Narrative and Framework Content;
- Presenting the Framework for possible adoption;
- Helping with the RFP process to the regions;
- Reviewing Submissions and consulting during selection process for regions.